

JOHN H. SMITH

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INTERNAL AUDITOR | FINANCIAL CONTROLLER | CONSULTANT

Master of Science in Business Economics, University of Wales, United Kingdom

Bilingual; fluent in English and Dutch; intermediate conversational level in Spanish

Knowledgeable leader with a proven record of administrative quality, financial expertise, and achievement; instrumental in creating an environment of quality control process improvements that result in compliance, profitability, and growth.

- Risk & Financial Management
 - Finance & Accounting
 - IT Risk Assessments & Controls
 - Audit Procedures
 - Strategic Planning
 - Operations Management
 - Process Improvements
 - Business Development
 - Large-Scale Project Leadership
 - Change Management
 - Productivity & Performance Gains
 - Cross-Functional Team Leadership
 - Staff Development & Relations
 - Regulatory Compliance
 - Proficient with computers, MS Office Suite, data mining, and financial analysis
- ◆ **Dedicated financial professional** with more than 15 years of progressive experience in accounting/finance and a thorough understanding of audit procedures.
 - ◆ **Audit and gauge the effectiveness** of corporate policies, procedures, and standards by which an organization's financial, operational, and informational processes are managed; view and approach processes from a broad perspective, as they pertain to the organization's strategic position.
 - ◆ **Strong knowledge of day-to-day** objectives in providing financial status and projections using the principles, practices, and procedures of accounting, financial records, and transactions; analyze statistical/financial data and interpret information with an eye for detail using excellent analytical/organizational skills.
 - ◆ **Bottom-line, results-oriented** operations and business manager with a thorough understanding of the complexity of international business operations and broad knowledge of corporate structure, compliance issues, and strategy.
 - ◆ **Interact amicably with all levels** of management and staff regarding operations, productivity, and performance gains; openly promote a winning attitude and foster transparent accountability while consistently exceeding performance goals and expectations.
 - ◆ **Exhibit tenacity and creativity** in problem solving with a proven record of innovating profitable solutions to complex business problems; able to take charge, set objectives, and drive results that bring financial gains.
 - ◆ **Driven, self-motivated, highly energized,** and recognized for the ability to translate corporate vision and mission into national and international strategies that consistently exceed financial and organizational targets.

Willing to relocate | Willing to travel | Preparing for the CISA exam in December 2013

PROFESSIONAL EXPERIENCE

DYNAMO, INC., CHICAGO, IL

2011 to Present

Consultant - Provide IT security services, specializing in comprehensive network, wireless, and web application penetration testing, as well as vulnerability assessments, incident response, PCO, HEPR, SIX, and GSCA compliance audit services.

Key Highlights

- ◆ Address significant business and IT risks through value-added audits and fostering a control-oriented environment.
- ◆ Participate in risk assessment that covers all IT risk management functions including security, outsourcing, and business continuity; conduct general IT controls, vulnerability testing, and business impact analysis.

SILVER SCREEN MEDIA, LLC, PALM SPRINGS, FL

2008 to Present

Business Consultant - Founded this twofold business model with a partner, creating a successful, multifaceted e-commerce solution provider—which resulted in revenue increases from start-up to \$100k gross monthly sales within 8 months—for this e-commerce project with sales and distribution to overseas clients.

Key Highlights

- ◆ Full solution provider of e-commerce platforms, including creation of overall project plans and schedules, identification of new business opportunities, and development of business concepts and business plans.

PROFESSIONAL EXPERIENCE CONTINUED ...**SILVER SCREEN MEDIA, LLC, PALM SPRINGS, FL****2008 to Present**

Business Consultant - Manage the financial activities of the company, including supervising accounts payable, collecting accounts receivable, maintaining records of business transactions, balancing ledgers and reconciling accounts, preparation of monthly financial reports and financial projection models.

- ◆ Conduct financial statement analyses, including historical trending and variance analysis; run monthly account close with responsibility for cash management and banking relationships.
- ◆ Developed new quality standards for better quality performance and reliability, and reduced operational costs by 10% within two years by reducing shipping and inventory costs.
- ◆ Implemented a seasonal merchandise planning process that helped achieve record inventory turnover rates and the lowest markdown rates, effectively producing a 15% reduction in inventory over the prior year.
- ◆ Branched into consulting and development of Internet-based business strategies for third parties; actively participate in business development, competition, market analysis, marketing strategies, customer relations, and website development.

HRP BP, PALM SPRINGS, FL & UNITED KINGDOM**2005 to 2008**

Financial Controller - Reported to the CEO and managed the reporting, accounting, and finance functions including preparation of financial statements, financial analysis, budgeting, and compliance with accounting policies and procedures, for this European-based start-up software company that had 20 full-time employees and a U.S.D. of \$1.0M in turnovers.

- ◆ Prepared budgets, statements, and financial reporting including month-end close, invoicing and payments, fixed assets, auditing and documenting financial transactions, analyzing and reconciling accounts, ad hoc reporting, and support for annual financial audits.
- ◆ Supervised the outsourced accounting department and implemented new IT systems to replace largely manual procedures of accounting and financial reporting.
- ◆ Maintained oversight of all internal controls (both financial and administrative), and for all coordination with external auditors; developed, implemented, continuously monitored and improved internal control measures.
- ◆ Instrumental in the development of Key Performance Indicators; developed a monthly Management Information Report that provided meaningful analyses of relevant accounts and KPIs.
- ◆ Improved the accuracy of budget forecasts; identify and develop controls and processes to ensure all risks and opportunities are highlighted. Worked as part of a multi-site/multi-culture organization.

AIR ROYAL AIRLINES — LONDON, UNITED KINGDOM**1996 to 2005**

Internal Auditor - Traveled to more than 50 countries in order to conduct financial, operational, IT, and SOX audits, as well as special investigations within the core businesses of Passenger Business, Cargo, Engineering & Maintenance, and subsidiaries of the Air Royal Group.

- ◆ Led multiple teams of 2-4 auditors in audit engagement of ARA subsidiaries and holdings; prepared audits and recommended improvements in policies and procedures; identified and tested measures of internal controls.
- ◆ Planned and performed ongoing financial and operational audits at the Revenue Accounting (PRA) Department of the Passenger Division, as well as the Cargo Revenue Accounting Department, with a focus on accuracy, relevance, and timeliness of ARA's revenue recognition and intercompany settlements.
- ◆ Participated in the development of the ARA Outstation Internal Control Questionnaire with the objective of assessing the levels of internal controls for Accounting, Sales, Marketing, IT general controls, and Ground Services within ARA outstations; utilized the Questionnaire as the basis for the annual audits of the Outstations.
- ◆ Performed Specialized Audits regarding taxation and staff travel in order to establish whether ARA staff travel policies were in compliance with EU regulations; led an audit to assess the direct financial impact on ARA as a result of 9/11 and conducted a multi-country audit on the correctness and completeness of Cargo billing.
- ◆ Assisted in the merger of City-Rides and ARA by assessing all associated risks; audited the risk management process while concentrating on events or circumstances that could cause obstacles to meeting corporate objectives; worked on an internal control consulting project for the Passenger Revenue Department.